

UNITED DATA SYSTEMS - DEMONSTRATION
 CONSOLIDATED
 ALL DEPARTMENTS
 OPERATING STATEMENT
 FOR
 ELEVEN MONTHS ENDING NOVEMBER 30, 2001

	----- MONTH-TO-DATE -----						----- YEAR-TO-DATE -----						
	CURRENT	INCOME	SAME MONTH	INCOME	BUDGET	BUDGET	CURR YEAR	INCOME	PRIOR YEAR	INCOME	BUDG YEAR	BUDGET	
	MONTH	RATIO	LAST YEAR	RATIO	MONTH	VARIANCE	TO-DATE	RATIO	TO-DATE	RATIO	TO-DATE	VARIANCE	
INCOME													
4000	IN HOUSE LIST/SALE INCOME	40,620.00	234.31	0.00	0.00	0.00	0.00	1,954,020.00	201.32	0.00	0.00	0.00	0.00
4030	AGENT BONUS INCOME	525.00	3.03	0.00	0.00	0.00	0.00	525.00	0.05	0.00	0.00	0.00	0.00
4100	REFERRAL FEES EARNED	0.00	0.00	0.00	0.00	0.00	0.00	33,750.00	3.48	0.00	0.00	0.00	0.00
4200	ANSWERING SERVICE INCOME	0.00	0.00	0.00	0.00	0.00	0.00	13,614.00	1.40	0.00	0.00	0.00	0.00
	TOTAL INCOME	41,145.00	237.34	0.00	0.00	0.00	0.00	2,001,909.00	206.25	0.00	0.00	0.00	0.00
LESS COMMISSION EXPENSE													
5000	COMMISSIONS PAID	23,284.18	134.31	0.00	0.00	0.00	0.00	1,030,780.18	106.20	0.00	0.00	0.00	0.00
5030	AGENT BONUSES PAID	525.00	3.03	0.00	0.00	0.00	0.00	525.00	0.05	0.00	0.00	0.00	0.00
	TOTAL COMMISSION EXPENSE	23,809.18	137.34	0.00	0.00	0.00	0.00	1,031,305.18	106.25	0.00	0.00	0.00	0.00
	COMPANY DOLLAR	17,335.82	100.00	0.00	0.00	0.00	0.00	970,603.82	100.00	0.00	0.00	0.00	0.00
EXPENSES													
6000	ADVERTISING & PROMOTION	123.14	0.71	0.00	0.00	0.00	0.00	127,508.14	13.14	0.00	0.00	0.00	0.00
6100	DEPRECIATION	0.00	0.00	0.00	0.00	0.00	0.00	48,616.00	5.01	0.00	0.00	0.00	0.00
6200	DUES & SUBSCRIPTIONS	0.00	0.00	0.00	0.00	0.00	0.00	12,863.00	1.33	0.00	0.00	0.00	0.00
6300	ENTERTAINMENT	200.00	1.15	0.00	0.00	0.00	0.00	15,413.00	1.59	0.00	0.00	0.00	0.00
6400	INTEREST	424.93	2.45	0.00	0.00	0.00	0.00	35,339.93	3.64	0.00	0.00	0.00	0.00
6500	JANITORIAL	250.00	1.44	0.00	0.00	0.00	0.00	21,250.00	2.19	0.00	0.00	0.00	0.00
6600	LEGAL & ACCOUNTING	0.00	0.00	0.00	0.00	0.00	0.00	18,837.00	1.94	0.00	0.00	0.00	0.00
6700	OFFICE SUPPLY & EXPENSE	0.00	0.00	0.00	0.00	0.00	0.00	11,335.00	1.17	0.00	0.00	0.00	0.00
6800	PAYROLL TAXES	391.70	2.26	0.00	0.00	0.00	0.00	22,284.70	2.30	0.00	0.00	0.00	0.00
6900	POSTAGE	0.00	0.00	0.00	0.00	0.00	0.00	12,342.00	1.27	0.00	0.00	0.00	0.00
7000	RENT	1,050.00	6.06	0.00	0.00	0.00	0.00	20,114.00	2.07	0.00	0.00	0.00	0.00
7100	REPAIRS & MAINTENANCE	0.00	0.00	0.00	0.00	0.00	0.00	6,795.00	0.70	0.00	0.00	0.00	0.00
7200	SALARIES	5,120.00	29.53	0.00	0.00	0.00	0.00	189,971.00	19.57	0.00	0.00	0.00	0.00
7300	TAXES & LICENSES	0.00	0.00	0.00	0.00	0.00	0.00	11,090.00	1.14	0.00	0.00	0.00	0.00

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	CURRENT MONTH	INCOME RATIO	SAME MONTH LAST YEAR	INCOME RATIO	BUDGET MONTH	BUDGET VARIANCE	CURR YEAR TO-DATE	INCOME RATIO	PRIOR YEAR TO-DATE	INCOME RATIO	BUDG YEAR TO-DATE	BUDGET VARIANCE
7400 TELEPHONE	274.35	1.58	0.00	0.00	0.00	0.00	60,572.35	6.24	0.00	0.00	0.00	0.00
7500 TRAVEL	0.00	0.00	0.00	0.00	0.00	0.00	14,468.00	1.49	0.00	0.00	0.00	0.00
7600 UTILITIES	513.50	2.96	0.00	0.00	0.00	0.00	30,132.50	3.10	0.00	0.00	0.00	0.00
TOTAL EXPENSES	8,347.62	48.15	0.00	0.00	0.00	0.00	658,931.62	67.89	0.00	0.00	0.00	0.00